TONGA INTERNATIONAL VISITOR SURVEY

SUMMARY OF FINDINGS JAN-APR 2023



COUNTRY OF ORIGIN

52% 18% 9% 8% 3% 6% NZ AUS USA Pacific Europe Others



PURPOSE OF VISIT

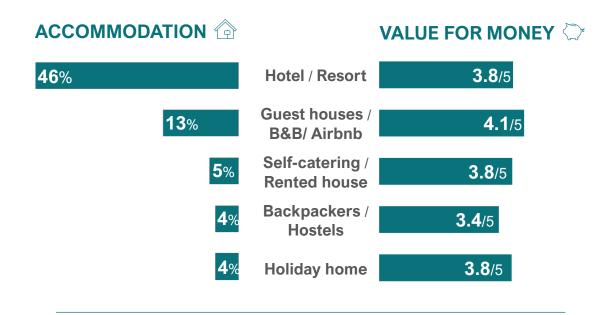
24% 20% 28% 5% 4% 20% Business Holiday VFR Employ Religious Others











MOST APPEALING

46% Local people

30% Scenery & landscape

17% Activities & attraction

LEAST APPEALING

26% Infrastructure, facility

13% Customer service

Rubbish, environment care

Note: Tongan Pa'anga currency in chart

TOP 5 INFORMATION CHANNEL TO FIND OUT ABOUT TONGA



49%

Friends or family



36%

Previous visit



20%

Workplace information



10%

Search engine Google



9%

Social medias

TOP 5 METHODS OF TRAVEL BOOKING



49%

Direct with airline



28%

Online travel website e.g. Booking.com



16%

Arranged by others



14%

Travel agent / travel broker



8%

Direct with accommodation

TOP 5 INFLUENTIAL FACTORS IN DECISION TO TRAVEL TO TONGA

Friendly people	3.8 /5
Friends and family in Tonga	3.6 /5
Warm and sunny weather	3.6 /5
Culture and history	3.6 /5
Quiet and relaxing atmosphere	3.6 /5

TOP5 LEVEL OF SATISFACTIONS WITH VARIOUS TRAVEL EXPERIENCE



4.4/5

The friendliness of the people in Tonga



3.8/5

Airport arrival / departure experience



3.6/5

The overall level of service in Tonga



3.6/5

Variety of things to see and do



3.6/5

Value for money

TOTAL ECONOMIC IMPACT

TOP\$ 36 MILLION

FROM 12,626 VISITORS

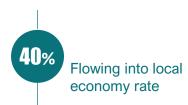




T\$ 208

T\$ 2,608

Prepaid per trip



x **8.8** nights
Average length of stay

In-country spend per day

T\$ 1,043

Prepaid per trip

т\$ 1,831

In-country spend per trip



T\$ 2,874 per visitor per trip **T\$ 327** per visitor per day



MOST PARTICIPATED ACTIVITIES



91% Markets / handicraft



82% Visiting beach



 $79\% \\ \text{Sightseeing}$



78% Local produce



SATISFACTION



4.1/5

Overall, visitors are very satisfied.



74%

Visitors are likely to return.



71%

Visitors are likely to recommend.